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## MooD enables a whole new way of working for world class IT company

**Woking, UK. Fox IT, the global IT service management company, has adopted the MooD Transformation technology from Salamander to support its client service offerings and go to market strategy.**

The main thrust of Fox IT's work is to help organizations align their IT operations and business strategy - they provide consultancy, training and methods for service improvement. Says Fox IT chief executive officer David Harland: "Businesses today are totally dependent on IT. Increasingly organizations want to know that their IT operation is effective as an enabler of business performance and is delivering value for money in a controlled manner and with managed risk. It's a growing market and one where the MooD software will integrate our offering and make it stronger."

Fox IT has become a world-class player and partners' organizations cover Japan, India, Western Europe and the USA, including Microsoft and HP, which strengthen its global reach. Fox IT's services are underpinned by service management concepts and practices based on the IT Infrastructure Library (ITIL) best practice guidelines and COBIT, a global de facto standard for delivering business focused IT services.

"Salamander will enable us to raise our game," states Harland. "The plan is to use MooD as the driver of a whole new way of working - in effect a central management system and methodology. The attraction of being able to build a integrated business model that relates to all our projects is very exciting.

"In addition, we are developing new products to support this "foxWAY" using MooD. This will help us differentiate and redefine Fox IT's offering in the global competitive marketplace."

Fox IT's focus on IT Governance is complementary to Salamander's focus on broader aspects of corporate governance and risk management.

"MooD will help us differentiate Fox's IT offering in the global marketplace" Says Salamander chief executive Bernard Edwards: "This relationship has already spawned new thinking. It's great to be working alongside a company with such an outstanding track record. We see many synergies and mutual growth opportunities."

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